

# 2017 Miami | Latin American Claims (re) Insurance Forum

Take the lead in Latin American (re) insurance practice  
*May 15th - May 18th 2017*

**2017  
EDITION**

**Kennedys**

Legal advice in black and white



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& González  
Certified Public Accountants

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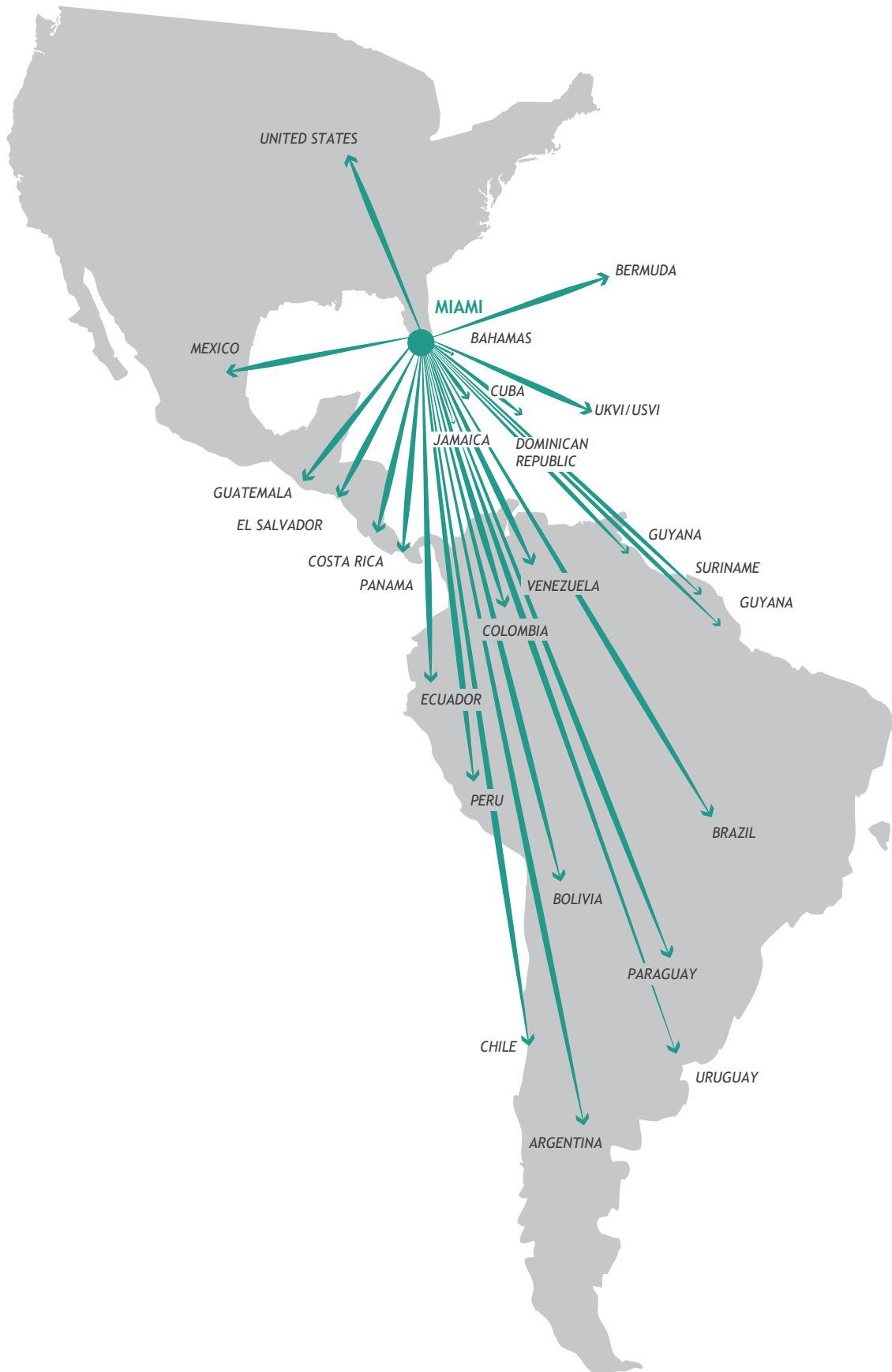
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## Monday, 15th May 2017

18:00 **Welcome Cocktail** - Sponsored by Park Perales.  
Conrad Hotel, 1395 Brickell Avenue, Miami.



## Tuesday, 16th May 2017

8:30 to 8:55 **Registration.** Conrad Hotel, 1395 Brickell Avenue, Miami.

**Welcome:** Juan López-Santini, partner at QLDG and Alex Guillamont, Head of the Latin American Practice at Kennedys Americas.

9:00 to 10:30 **Major challenges and opportunities foreseen by carriers in Latin America in the next 5 to 10 years.**

*Moderated by Nick Thomas. Global Senior Partner, Kennedys.*

*Alexander Montoya. President, LIU Latin America.*

*Juan Luís Ortega. Regional President, Chubb Latin America.*

*Miguel Criscuolo. Latin America Regional Underwriting Manager - Casualty, Starr Companies.*

*Edmundo Hernández. Senior Claims Manager Latin America, Swiss Re.*

*Ron Diaz. SVP Latin America, Caribbean, Africa and Middle East Operations, Everest Re.*

*James D.A. Grieve. SVP & CUO Latin America & Caribbean, SCOR Reinsurance Company.*



10:30 to 11:00 **Coffee Break.**

11:00 to 12:30 **Preparing for major catastrophes in Latin America and the Caribbean. Challenges, planning, handling with cedants and insureds, settlement strategies.**

*Moderated by Dan Sanders, Head of Complex Claims Americas at Kennedys and Roberto Quintana, Managing Partner at QLDG.*

*Lope García. Chief Claims Officer, Chubb Latin America.*

*Luís Martín\*. Regional Head of Claims, Munich Re.*

*Gustavo Sarabia. Head of Property, Energy, Marine Claims for Latin America and Caribbean, AIG.*

*Héctor Guardado\*. Regional Claims Manager, Talbot.*



12:30 to 13:30 **Networking lunch.**

13:30 to 15:00 **A look at the not so distant future.**

*Moderated by Neil Bayer, Head of the US practice at Kennedys.*

- **Drone usage in claims adjusting and drone insurance in the region.**

*Carlos Velloso. Chief Claims Officer, IRB Brasil.*

*Lynda Salas. Senior Claims Specialist, Aspen Re.*

*Giovanni Fanizza. Vice President Non Property Treaty Manager, Aspen Re Latin America.*

- **How will Insurtech affect the way we deal with claims?**

*Richard West. Partner, Kennedys London.*

- **Is the market ready for losses arising from solar flares and magnetic interference?**

*José Mogartoff. Director of Energy & Marine Claims, The Americas Zurich Insurance Company Ltd. New York.*



## Wednesday, 17th May 2017

9:00 to 10:30 **Complex property damage and time element scenario "The Perfect Storm". Loss mitigation, overlapping incidents, wording issues, extraordinary circumstances.**

*Juan G. Uribe. Managing Director, RTS International Loss Adjusters.*

*Harol Calderón\*. Director de Reclamaciones, SURA Colombia.*

*Eduardo Machuca Velasco. Claims Vice President, Swiss Re Corporate Solutions Latin America.*

*Juan López-Santini. Partner, QLDG.*

*Carlos Davis. Vice President Claims, Trans Re Latin America.*



10:30 to 11:00 **Coffee Break.**

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11:00 to 12:30 **Actual loss sustained in manufacturing. Concerns and peculiarities of inventory valuation on long term production processes.**



*Juan Eduardo Puyana. Head of Claims Team, Hannover Re Bogota.*

*Álvaro Trueba. Regional Executive Claims Adjuster, VP, Property, Marine & Energy Claims, Chubb Latin America.*

*Roberto Quintana. Managing Partner, QLDG.*

*Ignacio Perales. Managing Partner, Park Perales Ajustadores Internacionales.*

12:30 to 13:30 **Networking lunch.**

13:30 to 15:00 **Cyber – claims that test the boundaries in cyber vs. BBB/commercial crime cover.**

*Moderated by Isadora Talamo, Kennedys.*

*Fernando Garrido. Managing Director, Paladin Underwriter.*

*Belén Navarro. Head of Financial Lines Latin America, QBE.*

*Thomas Sheffield. SVP, Head of Special Claims, QBE North America.*

*Natalia Santiago. Director Complex Lines - Financial Lines Puerto Rico, Caribbean and Latin America, AIG.*



## Thursday, 18th May 2017

9:00 to 10:30 **Cyber attacks to physical property and SCADA attacks. Which policy responds? Is there damage if nothing actually breaks? Particular consideration of BI and Contingent BI.**

*Rodrigo Bertuccelli. Chief Claims Officer Brasil, Chubb Latin America.*

*John Farrell. Partner, Kennedys London.*

*Andrew Beckett. IT Forensics, Kroll.*

*Wagner Benini. Assistant Vice President - Senior General Adjuster, FM Global.*

*Craig Banta. Operations Vice President - Operations Claims Manager, FM Global.*



10:30 to 11:00 **Coffee Break.**

11:00 to 12:30 **Recurring problems with construction projects. Design defects, scale models, inadequate PI, mitigation measures, overlap with operational policies, total/partial loss issues.**

*Moderated by Anna Weiss, Head of Construction Latin America at Kennedys.*

*Nicolás Saenz. Ph.D., P.E., S.E. Vice President, Thornton Tomasetti.*

*Andre Werneck. Director Advanta Brazil.*

*Rogério Lopes. Regional Head of Claims - South America, AGCS.*

*Javier Guardia. Chief Claims Officer Latin America, Liberty.*



12:30 to 13:30 **Networking lunch.**

13:30 to 15:00 **Surety implications of construction projects gone wrong - different types of bond, reality of on demand bonds, difficulties of assessing ALOP, and pursuing recovery.**

*Moderated by Anna Weiss, Head of Construction Latin America at Kennedys and Roberto Quintana, Managing Partner at QLDG.*

*Roberto E. Hernández Martínez. Chief Claims Officer Zurich Brazil & Large and Complex Latin America Claims Manager.*

*Victor H. Mora. VP Surety & Credit, Trans Re.*

*José Antonio Espinoza. Regional head of Surety Claims, Chubb.*

*Valentín Quiroga Martínez\*. Legal Counsel, Munich Re.*



15:00 to 15:30 **Closing Remarks.**

*Juan López-Santini. Partner at QLDG and Alex Guillamont, Head of the Latin American Practice at Kennedys Americas.*

*\*Attendance tentatively confirmed*

*Unless otherwise stated, session moderated by:*

*Juan López-Santini, partner at QLDG and Alex Guillamont, Head of the Latin American Practice at Kennedys Americas.*

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## Registration information

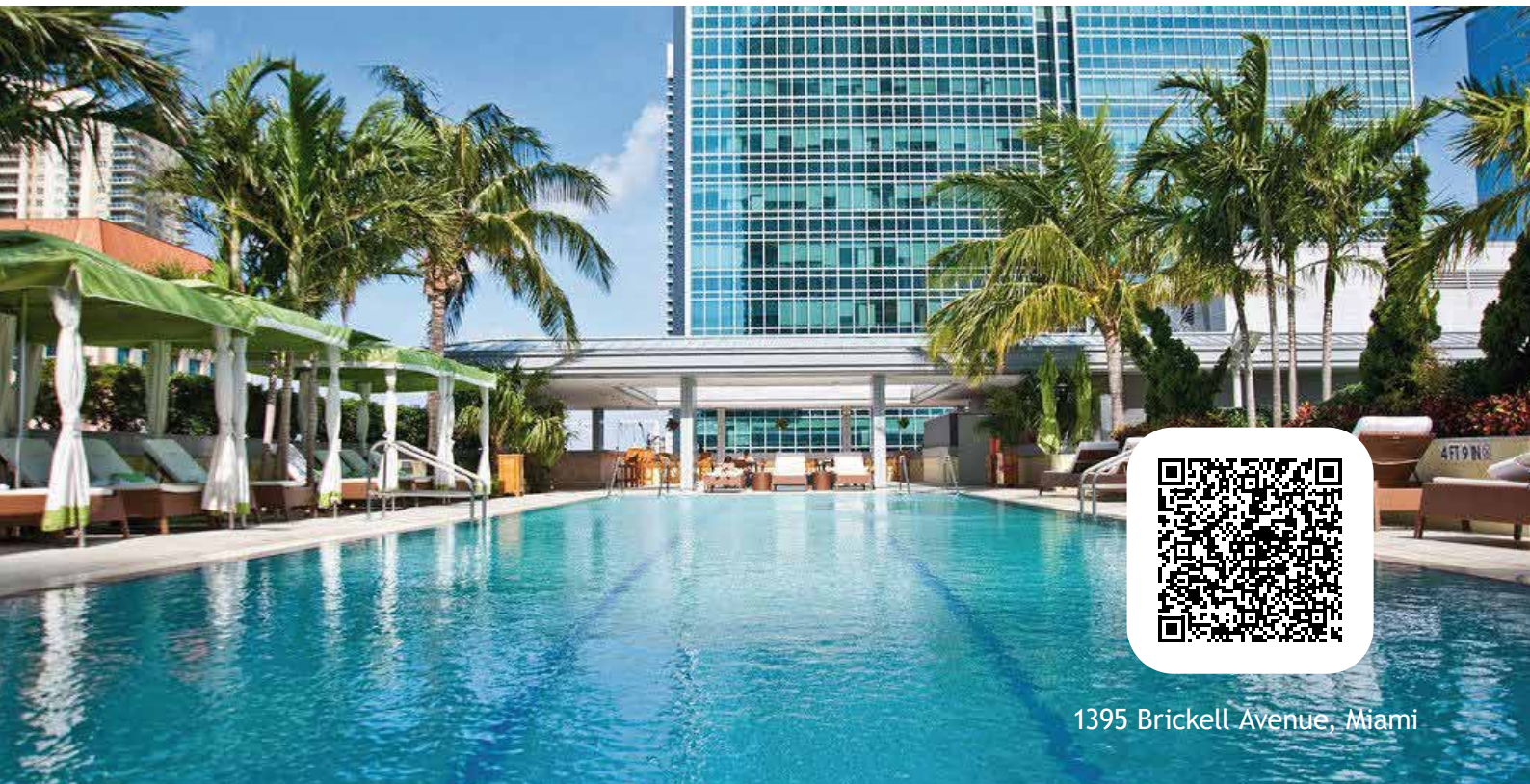
The 2017 Miami Latin American (re) Insurance forum will take place from May 15th to May 18th at the Conrad Hotel. The Conrad Hotel (1395 Brickell Avenue, Miami) boasts excellent conference and business facilities and is perfectly situated for business meetings and to enjoy Miami.

Attendance by invitation only. The registration fee includes morning coffee and buffet lunch daily, and a networking reception on May 15th. Registration is exclusive of any other meals, accommodation, etc. Special discounts and rates at the Conrad Hotel can be arranged upon request.

Dress code is business casual. The forum is to be conducted in English.

Whilst the event is promoted by Kennedys Americas and QLDG (Quintana, López, Donoghue & González), the administration thereof will be handled by Miami Professional Events, LLC.

Although best endeavours will be made to follow the above programme, please note the organization reserves the right to alter content or speakers without notice as might become necessary.



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